



FLAKE & COMPANY

2022 TRANSACTIONS

**599.3K SF
TRANSACTIONED**

**\$87.5 MILLION
SALES VOLUME**

**ABOUT 500,000 SF
INCREASE IN MANAGED SF**

GENERATIONS OF COMMERCIAL REAL ESTATE SINCE 1932

10802 Executive Center Drive, Suite 300
Little Rock, Arkansas 72211
501-503-0333

[FLAKECOMPANY.COM](https://flakecompany.com)

THANK YOU TO OUR CLIENTS FOR MAKING 2022 SUCCESSFUL!



JOYCE OFFICE PARK

- \$3,000,000 Purchase Price
- 25,500 SF
- Represented Seller in an off market transaction
- Thanks to Kezie Odunukwe, Mockingbird Realty



10802 EXECUTIVE CENTER DRIVE, LITTLE ROCK, AR

- \$7,100,000 Purchase Price
- 41,588 SF
- Represented Buyer in an off market transaction
- Thanks to Clark Irwin and Greg Joslin, Colliers



PAVILION IN THE PARK

- \$8,850,000 Purchase Price
- 90,922 SF
- Represented Buyer in an off market transaction
- Thanks to Lee Stothers, Colliers



THE VILLAGE AT RAHLING ROAD

- \$6,660,335 Purchase Price
- 24,323 SF
- Represented the Buyer in an off market transaction
- Thanks to Nathan Hutchinson, Arkansas Best Realty

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KANIS MEDICAL CENTER

- \$10,100,000 Purchase Price
- 43,722 SF
- Represented the Seller and Buyer in an off market transaction



CHENAL CORNERS

- \$4,500,000 Purchase Price
- 12,000 SF 1.5 Acres of commercial land in an off market transaction
- Represented the Seller



MACARTHUR COMMONS

- \$10,750,000 Purchase Price
- 59-unit Apartment Complex in Downtown Little Rock
- Represented the Buyer
- Thanks to Moses Tucker



REGIONS BANK BUILDING

- \$1,350,000 Purchase Price
- 6,737 SF
- Represented the Buyer in this transaction
- Thanks to Clinton Bennett, Bennett Commercial Real Estate

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200 RIVER MARKET AVENUE, SUITE 600

- \$875,000 Purchase Price
- 11,428 SF Office Condo
- Represented the Seller in an off-market transaction
- Thanks to Hunter Thomas, Medical Asset Holding Company



SIMMONS BANK PLAZA

- \$10,000,000 Purchase Price
- 43,172 SF
- Represented the Buyer in an off-market transaction



JESSICA FLAKE DEARNLEY, CFA, CPA, CCIM

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Jessica has over twenty years of experience in commercial real estate asset management. She is a Chartered Financial Analyst (CFA) charterholder, a Certified Public Accountant (CPA), and a Certified Commercial Investment Manager (CCIM.) Jessica began her career in wealth management and as a financial and credit analyst. She has undergraduate degree(s) from Carnegie Mellon University, a Masters in Business in Finance and Investments from University of Miami, a Masters in Accounting from University of Arkansas, and a Masters in Finance from Johns Hopkins University. She holds broker licenses in Arkansas, Missouri, Oklahoma and Texas.

Jessica is a member of Vistage International, Fifty for the Future, Arkansas Women's Leadership Forum, and a Board Member of the Little Rock Technology Park, the Little Rock Chamber of Commerce and Ozark Catholic Academy. She has been in the Arkansas Top Ten Women in Business, 40 Under 40, and High Profile.



MATT DEARNLEY

479-236-0228 | mdearnley@flakecompany.com

Matthew Dearnley has over 20 years of commercial real estate experience. Matthew founded and was Managing Partner of the Flake and Kelley Northwest office from 2007 to 2020. He oversaw the growth of the Northwest Office from a small boutique to one of the dominant real estate firms in the area. He has developed retail, office and apartment complexes. Matthew has been Managing Partner for several shopping centers comprising hundreds of thousands of square feet. He has represented clients in the purchase and sale of properties across asset classes.

Matthew holds an undergraduate degree from Hobart and William Smith Colleges and a Master's in Business from the University of Miami. He has served as on the advisory board of the Salvation Army for the past 18 years, including the role as Chairman. He has worked as a volunteer coach for both the boys and girls club and Saint Joseph's Catholic Church and continues to stay active keeping up with his wife and family.



THOMAS SCHMIDT

501-580-4445 | tschmidt@flakecompany.com

Thomas Schmidt's focus includes investments, brokerage, sales, leasing, and landlord and tenant representation. Prior to joining Flake & Company, Schmidt spent five years as an account executive and agent with Flake & Kelley Commercial, where he worked in the brokerage department handling development, sales, representation and investment real estate deals. Schmidt has proven success in aiding his clients in growing their business exponentially.

Schmidt grew up in Little Rock and graduated from Little Rock Catholic High. He then attended the University of Mississippi, where he earned a business degree in marketing.

Schmidt represents numerous large and small clients, including Arvest Bank, Sonic, First National Bank (One Banc), Grubbs, Magic Lube Corp., Families Inc. and many more. He also has a long history of representing large medical practices and hospitals.

Schmidt was elected to the Arkansas State Chamber of Commerce Board of Directors in 2016, and named to the Arkansas Business "20 in their 20s" class of 2018.